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SUPERIOR COURT OF THE STATE OF CALIFORNIA
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                FOR THE COUNTY OF SAN DIEGO
 3
                                         Certified Copy
     DONALD R. SHORT, JAMES F.
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     GLEASON, CASEY MEEHAN,
 6
     MARILYN SHORT, PATTY
     WESTERVELT, and DOTTIE YELLE, )
 7
     individually, and on behalf of)
 8
     all other similarly situated, )
 9
               Plaintiffs.
                                     ) No. GIC877707
          vs.
     CC-LA JOLLA, INC., a Delaware ) VOLUME I
10
11
     Corporation, CC-LA JOLLA,
12
     L.L.C., a Delaware limited
13
     liability company,
14
     CC-DEVELOPMENT GROUP, INC.,
15
     CLASSIC RESIDENCE MANAGEMENT
16
     LIMITED PARTNERSHIP, an
17
     Illinois Limited Partnership, )
18
     and DOES 1 to 110, inclusive, )
19
               Defendants.
20
          Videotaped deposition of DONALD R. SHORT,
          taken at 12531 High Bluff Drive, Suite 100,
21
22
          San Diego, California, at 9:02 a.m.,
23
          Monday, October 8, 2007, before
24
          Shuri Gray, CSR No. 3786.
25
     PAGES 1 - 215
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1	APPEARANCES OF COUNSEL:
2	
3	FOR THE PLAINTIFFS:
4	LAW OFFICE OF MICHAEL A. CONGER
5	BY: MICHAEL A. CONGER, ESQ.
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11	
12	FOR THE DEFENDANTS:
13	
14	MORRISON & FOERSTER, LLP
15	BY: ERIC M. ACKER, ESQ.
16	LINDA L. LANE, ESQ.
17	12531 High Bluff Drive
18	Suite 100
19	San Diego, California 92130-2040
20	(858) 720-5109
21	
22	ALSO PRESENT:
23	COLLETTE STARK, VIDEOGRAPHER
24	MARILYN SHORT
25	JAMES GLEASON
	2 1

1	spent at the facility?	09:39
2	A. No, sir, I do not.	
3	Q. Approximately?	
4	A. I don't really remember that.	
5	Q. Okay. Tell me everything you do recall about	09:39
6	the first visit to La Jolla Village Towers in November	
7	or December of 2000.	
8	A. I recall being favorably impressed with the	
9	entrance, with the with the landscaping, with the	
10	appearance of the facility when one entered the front	09:39
11	door. I remember meeting Ms. McGrath in the area, the	
12	concierges. Ms. McGrath came out to meet us and to	
13	identify herself and escort us back to the marketing	
14	department, and the marketing department we she	
15	I believe she gave us some brochures and we discussed	09:40
16	the facility.	
17	Q. Anything else you recall about the first visit?	
18	A. Not specifically, no.	
19	Q. So the brochures, do you recall specifically	
20	what brochures Ms. McGrath gave to you?	09:40
21	A. No, sir, I do not recall specifically which	
22	brochures.	
23	Q. Do you remember anything specifically that	
24	Ms. McGrath said to during that first visit?	
25	A. Not specifically that first visit. Of course,	09:41

1	answer again.	09:45
2	THE WITNESS: Repeat the question.	
3	BY MR. ACKER:	
4	Q. Sure. Do you have any specific recollection of	
5	anything that was given to you? You mentioned some	09:45
6	brochures. Do you have any recollection of anything	
7	being given to you during this first visit to the Towers	
8	in October of 2000?	
9	A. No, I do not.	
10	Q. Now, you mentioned that you visited the Towers	09:45
11	several times. Have you now told me everything that you	
12	can recall about your first visit to La Jolla Village	
13	Towers in October of 2000?	
14	A. Yes, I believe so.	
15	Q. Do you recall, did you go back again before	09:45
16	in 2000?	
17	A. Yes, I think I'm sure we did.	
18	Q. Okay. And when you say "you," I assume you and	
19	your wife?	
20	A. That's true.	09:46
21	Q. Tell me about the next visit to La Jolla	
22	Village Towers.	
23	A. I don't recall specifically any individual	
24	visit. Obviously I was in error when I indicated that I	
25	thought our first visit was in November or December. I	09:46 43

1	was wrong about that, and I can certainly be wrong about	09:46
2	other things if I try to remember specific dates and	
3	specific conversations.	
4	Q. And that's because this occurred quite a while	
5	ago, correct?	09:46
6	A. That is true.	
7	Q. And it's difficult to remember events that	
8	occurred four or five, six years ago, correct?	
9	A. That's true. It's difficult to recall the	
10	specifics. It's difficult to recall the specifics of	09:47
11	something that happened four or five or six years ago.	
12	Q. And I am just asking for your best	
<b>1</b> 3	recollection, and I just want to focus on the 2000 time	
14	period. From October of 2000 after the first visit	
15	through the end of that year, until January 1, 2001, do	09:47
16	you have a specific recollection of any subsequent visit	
17	to La Jolla Village Towers during that time period,	
18	between October 24th of 2000 and January 1, 2001?	
19	A. I have no specific recollection of any specific	
20	individual visit.	09:47
21	Q. To the Towers during that period?	
22	A. To the Towers during that period.	
23	Q. And I know I ask these questions with lot	ſ
24	just to make sure the record is clear. Do you think	
25	that you and your wife went back to the Towers between	09:47 44

1			
ĺ	1	October 24th of 2000 and January 1st, 2001?	09:48
	2	A. I believe the probability is that we did.	
	3	Q. But as you sit here today, you can't recall	
	4	those that visit?	
	5	A. That's correct.	09:48
	6	Q. Do you recall when the next time you now,	
l	7	let's move into 2001. Do you recall the next time that	
١	8	either you or your you and your wife or you alone	
l	9	went to La Jolla Village Towers?	
	10	A. No, sir.	09:48
	11	Q. Do you have any specific recollection of a	
 	12	visit in 2001 before signing your continuing care	
	13	residency agreement?	
ĺ	14	A. No specific recollection.	
	15	Q. Do you have any specific recollection about any	09:48
	16	conversation with any representative of Classic	
ĺ	17	Residence by Hyatt in 2001, between January 1, 2001, and	
	18	when you went your continuing care residency agreement	
	19	on August 5, 2001?	
 	20	A. Other than recalling at some point in time	09:49
	21	Linda McGrath was the representative of La Jolla Village	ĺ
Ì	22	Towers that was talking to us, I have no other specific	r
	23	recollection.	
	24	Q. So your only specific recollection of visits to	
	25	the Towers between January 1, 2001, and when you signed	09:49 45

1	Repayment Plan." Do you see that?	10:26
2	A. Yes, I do.	
3	Q. And there is a zero there. Do you see that?	
4	A. That's correct.	
5	Q. Do you understand what that means?	10:26
6	A. I'm not sure that I have a total understanding	
7	of all of the details of what that means, but in general	
8	I think it means that we would not expect to get any	
9	repayment of our entrance fee.	
10	Q. And that was your understanding on August 5,	10:26
11	2001, when you executed this?	
12	A. I think so.	
13	Q. And do you recall selecting between a number of	
14	different continuing care plans when you came into the	
15	community?	10:27
16	A. Yes, I do.	
17	Q. And do you recall that you selected, you and	!
18	your wife selected the extensive plan?	
19	A. Yes, I do.	
20	Q. And did you understand when you executed your	10:27
21	continuing care retirement agreement or residency	
22	agreement that you were selecting the extensive plan?	,
23	A. Yes, I do.	
24	Q. And you understood that after 50 months in the	
25	community you would not be entitled to any refund of	10:27 65

	1	your entrance fee? Do you understand that when you	10:27
			10:27
	2	signed the agreement in 2001?	
	3	A. I don't know that I did. I don't believe I	
Ì	4	díd.	
ĺ	5	Q. What did you understand as to whether or not	10:27
	6	you would be entitled to any refund?	
	7	A. Well, we selected this extensive plan, whatever	
	8	it's called, because the definition of that plan	
	9	provided for unlimited long-term health care, period,	
	10	and that is what we thought we were buying.	10:28
	11	Q. Okay. And my question was really related to	
	12	whether or not you were entitled to any refund of your	
	13	entrance fee, whether you left the community for any	
	14	reason. Do you have any understanding when you signed	
	15	the contract in August of 2001 whether or not you were	10:28
	16	entitled to any refund?	
ľ	17	MR. CONGER: The question assumes facts not in	
	18	evidence. You can answer.	
	19	THE WITNESS: Will you repeat the question?	
	20	BY MR. ACKER:	10:28
	21	Q. Sure. What was your understanding of whether	
	22	or not you would be entitled to any refund of your	
	23	entrance fee when you signed the contract?	
	24	A. I did not expect any any return of any	
	25	entrance fee.	10:29
1			I

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	Q. When you signed the contract in August of 2001,	10:29
2	correct?	
3	A. That's true.	
4	MR. ACKER: Mr. Short, the court reporter is	
5	going to mark Exhibit 51 for you.	10:29
6	(Exhibit 51 was marked for	
7	identification.)	
8	BY MR. ACKER:	
9	Q. If you could take a minute and look at that,	
10	please.	10:30
11	A. I recognize the document.	
12	Q. And you recognize this as your Continuing Care	
13	Residency Agreement?	
14	A. It so states on on the front page.	
15	Q. And you see that your signature and your wife's	10:30
16	signature is there on the first page of the document,	
17	dated August and there is a date also handwritten	
18	August 5, 2001?	
19	A. Yes, sir.	
20	Q. And if you could turn to the Bates number there	10:30
21	that's Short 1458 in the document.	10.50
22	A. Okay.	
23	Q. Are you there at the signature page?	
24	A. Yes.	
25	Q. And you see that you and your wife signed your	10:30 67
Į.		

1.	continuing care residency agreement on August 5, 2001.	10:30
2	Do you see that?	
3	A. That is correct.	
4	Q. Did you read the document, Exhibit 51, your	
5	continuing care residency agreement before you executed	10:31
6	it?	
7	A. I doubt that we read it word for word.	
8	Q. Did you read it at all?	
9	A. Yes, I believe we as I recall, there were	
10	several documents put before us on that date, and I	10:31
11	looked at them generally before we signed.	
12	Q. Did you have any questions about your	
13	continuing care residency agreement before you executed	
14	it on August 5, 2001?	
15	A. No, we did not.	10:31
16	Q. Well, when you looked at it and read it, did	
17	you have any questions about any portion of the	
18	continuing care residency agreement?	
19	MR. CONGER: Asked and answered. You can	
20	answer it again.	10:31
21	THE WITNESS: I I did not have any specific	
22	questions at that time. As I say, we had a a whole	
23	series of documents put before us, and I looked at them	
24	generally. They all seemed to be in order and we	
25	signed.	10:32 68
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1	BY MR. ACKER:	10:32
2	Q. Did you have any general questions?	
3	A. No.	
4	Q. About the continuing care residency agreement	
5	before you signed it on August 5, 2001?	10:32
6	A. No, I did not.	
7	Q. Were you rushed or hurried or prevented from	
8	reading the continuing care residency agreement in any	
9	greater detail than you did?	
10	MR. CONGER: Compound. You can answer.	10:32
11	THE WITNESS: At that time we had a very	
12	favorable feeling about La Jolla Village Towers, and we	
13	felt that we would be treated fairly, and we trusted La	
14	Jolla Village Towers to treat us fairly. And I had no	
15	reason to believe otherwise at that time, and so I had	10:33
16	no questions.	
17	BY MR. ACKER:	
18	Q. And my question was, were you rushed or hurried	
19	or prevented from reading your continuing care residency	
20	agreement in any greater detail before you executed it	10:33
21	on August 5, 2001?	
22	MR. CONGER: Same objection. You can answer.	
23	THE WITNESS: As I say, we had a whole number	
24	of documents, and we were with some anxiety, as people	
25	normally do, we wanted to get this thing over with, and	10:33

1	Q. Sir, if you could take a look at Page 30 or	10:49
2	Short 1455.	
3	A. Okay.	
4	Q. Do you see the letter 'I' there, the "Entire	
5	Agreement"?	10:49
6	A. Yes, I do.	
7	Q. And that clause, that integration clause reads:	
8	"This agreement, including all attached appendices,	
9	constitutes the entire agreement between you and Classic	•
10	Residence by Hyatt and may not be amended unless	10:50
11	executed in writing by Classic Residence by Hyatt." Do	
12	you see that?	
13	A. Yes, I see that.	
14	Q. And did you understand that when you signed	
15	this agreement in August of 2001, that this continuing	10:50
16	care residency agreement and the attached appendices	
17	constituted the entire agreement between you and CCW La	
18	Jolla and CC-La Jolla?	
19	A. Repeat the question, please.	I
20	Q. Did you understand when you signed this	10:50
21	agreement in August of 2001, that the written document	
22	and the attached appendices constituted the entire	
23	agreement between you and Classic Residence by Hyatt?	
24	A. I understood that Classic Residence by Hyatt	
25	intended for this to be the entire agreement, but the	10:51

1	word agreement goes beyond written documents, such as	10:51
2	this, and involves something called trust, and I trusted	
3	La Jolla Village Towers to do the things and to live up	
4	to the statements that they had made to me with respect	
5	to my security and my long-term health care. And I	10:51
6	believed them at that time and I and I believed that	
7	they would do that. And that trust, as far as I am	
8	concerned, is a part of the total agreement.	
9	This is a written document prepared by Hyatt,	
10	and I saw no reason at the time to question the motives	10:52
11	of Hyatt or the fact that I put my trust in them, and I	
12	did that, and I signed this.	
13	Q. Okay. And my question was about this clause.	
14	I appreciate your answer, but my question was about this	
15	clause.	10:52
16	When you signed this in August of 2001, did you	
17	understand that this written agreement, and the	
18	appendices attached, constituted the entire agreement	
19	between you and Classic Residence by Hyatt as defined by	
20	CCW La Jolla and CC-La Jolla?	10:52
21	A. I refer to my answer before.	
22	MR. CONGER: Asked and answered.	ı
23	THE WITNESS: I believe I have answered it.	
24	MR. CONGER: I'm sorry. Asked and answered,	
25	and the phrase "that time" calls for a legal conclusion.	10:52 84

1	including Classic Residence by Hyatt?	11:09
2	A. Yes, I did.	
3	Q. Now, sir, if you could take a look at	
4	appendices well, let's go with the Bates number Short	
5	Bates No. 1468.	11:10
6	A. Okay.	
7	Q. Do you see that's the closing worksheet that we	
8	looked at earlier? Do you see that?	
9	A. Yes, I do.	
10	Q. And it was your understanding in August of 2001	11:10
11	that when you signed the continuing care residency	
12	agreement, that you and your wife were selecting the	
13	extensive plan, and there would be if you lived in	
14	the community for more than 50 months, there would no be	
15	refund of your entrance fee, correct?	11:10
16	MR. CONGER: Well, that's compound and	
17	misstates the document. But you can answer.	
18	THE WITNESS: Repeat the question.	
19	BY MR. ACKER:	
20	Q. Sure. Let me break it up.	11:10
21	Do you see on the left side there it says	
22	"entrance fee repayment plan"?	
23	A. Yes, I do.	
24	Q. And you understood that you and your wife, in	
25 25	executing the continuing care residency agreement, chose	11:11 90

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	1	the extensive continuing care plan, correct?	11:11
	2	A. That's true.	
	3	Q. And that provided you with unlimited number of	
	4	days in the care center at the then going monthly fee,	
	5	correct?	11:11
Ì	6	A. Correct.	
	7	Q. And because you selected that plan, you were	
	8	not entitled to any repayment of your entrance fee if	
	9	you remained in the community for more than 50 months,	
	10	correct?	11:11
	11	A. Well, I don't I don't believe that the term	
	12	of 50 months had any meaning to me at that time, but I	
	13	did not expect any return of my entrance fee.	
	14	Q. Let me ask it a different way. Did you	
	15	understand that 2 percent of your entrance fee would be	11:11
	16	earned by CCW La Jolla and CC-La Jolla each month?	
l	17	A. No, I did not.	
	18	Q. Because you didn't have an expectation of any	
	19	repayment of your entrance fee?	
	20	A. That's true.	11:11
	21	Q. If you could turn to the next page, sir, marked	
	22	Short 1469 with the heading "Promissory Note." Do you	
	23	see this two-page promissory note again bears Short	
	24	Bates Nos. 1469 and 1470? Do you see that?	
	25	A. That's true, yes.	11:12
			, , , , , , , , , , , , , , , , , , ,

1	Q. And this promissory note you found attached to	11:12
2	your continuing care residency agreement when you looked	
3	for documents in connection with this case, correct?	
4	A. That's true.	
5	Q. And do you see the second page of this	11:12
6	promissory note is executed by both yourself and your	
7	wife, correct?	
8	A. Undated, yes.	
9	Q. Okay. And if you take at the first page, on	
10	the top it reads: "This promissory note" excuse	11:12
11	me "(the 'note') is made as of $8/10/2001$ (the	
12	'effective date') by CC-La Jolla, Inc. and CCW La Jolla,	
13	L.L.C.) (collectively, 'maker') in favor of Mr. Don	
14	Short and Mrs. Marilyn Short (collectively,	
15	'resident')." Do you see that?	11:13
16	A. Yes, I do.	
17	Q. And you understood that this you understand	
18	this is the promissory note that you received in	
19	exchange for your entrance fee, correct?	
20	A. Yes.	11:13
21	Q. And then if you take at the look at the	
22	first second full paragraph there begins with the	
23	words "on the effective date," do you see that?	
24	A. Yes, I do.	
25	Q. And it reads: "On the effective date, resident	11:13
		´~

	1	paid to maker an entrance fee in the amount of \$500,346	11:13
	2	which is intended to be a loan (the 'entrance fee	
	3	loan')." Do you see that?	
ĺ	4	A. Yes, I do.	
	5	Q. And you understand when you executed this	11:13
	6	promissory note in 2001, August of 2001, that your	
	7	entrance fee was intended to be a loan, correct?	
	8	MR. CONGER: Objection. Calls for speculation	
	9	as phrased. But you can answer.	
	10	THE WITNESS: Well, the thing that troubles me	11:14
	11	is that the effective date of the promissory note is	
	13	August 10, 2001.	
1	13	BY MR. ACKER:	
	14	Q. And that troubles you why, sir?	
	15	A. I'm sorry?	11:14
	16	Q. Why does that trouble you?	
	<b>1</b> 7	A. It troubles me because we signed the the	
	18	worksheet and the for Apartment No. 2003 on	
	19	August 5	
ĺ	20	Q. So if I	11:14
	21	A so	
	22	Q. I'm sorry.	
	23	A so we we signed the financial agreement	
	24	here on August 5th, and I have said before that I didn't	
	25	recall seeing the note at that time. This note says	11:14 93
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1	effective date August 10th, five days later, and so I	11:14
2	have a problem believing that I saw this note before I	
3	signed this agreement.	
4	MR. CONGER: And he's referring when he says	
5	"this" to Exhibit 50, just for the record.	11:15
6	BY MR. ACKER:	
7	Q. Okay. Let me ask you this. Do you have any	
8	doubt that that's your signature on the promissory note	
9	on the second page?	
10	A. No.	11:15
11	Q. And do you believe that you read the promissory	
12	note when you signed it in August of 2001?	
13	A. After I signed and paid the money.	
14	Q. And do you have any recollection of when you	
15	paid the money?	11:15
16	A. I paid it on the 5th of August.	
17	Q. Are you certain?	
18	A. I'm I believe I did. You asked if I am	
19	certain. There are very few things that I can be	
20	positive of at this stage in my life.	11:15
21	Q. Do you have any recollection of when your check	
22	cleared?	
23	A. No.	
24	Q. Did you understand that when you signed the	
25	continuing care residency agreement on August 5th, that	11:15 94

1	you would be receiving a promissory note in exchange for	11:15
2	your entrance fee?	
3	A. Yes, I did.	
4	Q. And you did receive that promissory note,	
5	correct?	11:16
6	A. Yes, I did.	
7	Q. And you signed it, correct?	
8	A. At that time, yes.	
9	Q. And you read it before you signed it?	
10	A. I don't think I did. It didn't make any	11:16
11	difference.	
12	Q. Do you have a recollection one way or another	
13	whether you signed it or not?	
14	A. I have no recollection, no.	
15	Q. Do you recall having any questions about the	11:16
16	promissory note before you executed it?	
17	A. No.	(
18	Q. When you and your wife signed the agreement in	
19	August of 2001, were you aware that a second tower would	
20	be built?	11:16
21	A. Yes, we were.	
22	Q. What was your understanding of that second	
23	tower?	
24	A. Well, at that time on the P1 level of our	
25	building, there was a diorama, there was a model of the	11:16
		7

$\overline{}$	<del></del>	
1	handbook had language that promised you 24-hour care or	11:32
2	response from a nurse?	
3	A. I believe that somewhere there was such an	
4	assurance.	
5	Q. Okay. And I am just going to ask you, in	11:32
6	writing or oral?	
7	A. I believe it was in writing, but I'm not	
8	positive of that.	
9	Q. Okay. Given that you believe that it was in	
10	writing, do you have any recollection about where in	11:33
11	writing it was?	
12	A. No, I do not.	
13	Q. And in locking through in collecting	
14	documents for this case and in looking through all of	
15	them, did you see it anywhere, any document?	11:33
16	A. I don't recall.	
17	Q. You don't recall seeing it?	
18	A. That's right.	
19	Q. Let me ask you to take a look at Exhibit 52.	
20	And just before I do that, sir, let me just ask you	11:33
21	another question before we go to that one.	
22	Do you have any specific recollection of anyone	
23	from any of the defendants, representative of any of the	
24	defendants telling you orally that there would also be	
25	24-hour a nurse available 24 hours a day to respond	11:33 109

1	to emergencies?	11:33
2	A. Without specifically recollecting, I do believe	
3	that I was told that by Linda McGrath, because it was an	
4	extremely important part of this total deal to us. It	
5	was important to me to know that we did have 24-hour	11:34
6	emergency response by a qualified medical person, and it	
7	did happen to me twice where in the middle of the night	
8	where I pulled the cord or whatever and a nurse did	
9	respond.	
10	Q. And do you have any recollection of when you	11:34
11	believe you had this conversation with Ms. McGrath?	
12	A. During the period of time when we were	
13	discussing and considering moving in.	
14	Q. And can you recall specifically what it is	
15	Ms. McGrath said?	11:34
16	A. Not specifically, but in general one of the	
17	advantages of living at La Jolla Village Towers was that	
18	we would have 24-hour emergency response by medical	
19	personnel.	
20	Q. And did she say that that would always	11:35
21	continue?	
22	A. No, she not to my recollection she did not	
23	guarantee that it would always continue, but it's hard	
24	for me to believe that that would be a an amenity	
25	that a facility like La Jolla Village Towers properly	11:35 110

	1	A. Yes, I do.	01:45
	2	Q. And you also see that as of the year	
	3	December 31, 2005, the end of that fiscal year there was	
	4	zero left as a refundable portion of that portion of	
	5	your entrance fee, correct?	01:45
	6	A. Correct.	
	7	Q. So as of the end of the fiscal year	
	8	December 31, 2005, there was no portion of your entrance	
	9	fee that was any refundable any longer, correct?	
	10	A. That's true.	01:45
	11	Q. If you could take a look at what the reporter	
	12	will mark as Exhibit 63.	
	13	A. Thank you.	'
	14	(Exhibit 63 was marked for	
	15	identification.)	01:46
	16	BY MR. ACKER:	
	17	Q. Have you had a chance to look at that, sir?	
	18	A. Yes.	
	19	Q. Now, earlier today when we were talking about	(
	20	your initial visits to the Towers, La Jolla Village	01:47
1	21	Towers, you said that you saw some brochures and other	
	22	written materials. Do you recall that testimony?	
	23	A. I do.	
	24	Q. So I am going to ask you about a series of	
	25	documents now, and my first question will be, have you	01:47

		<del></del>	
1	ever see	en what we have marked, the brochure that we have	01:47
2	marked a	as Exhibit 63 before?	
3	А.	I do not have a specific recollection, but I	
4	believe	that I did.	
5	Q.	Do you believe that you saw Exhibit 63 prior to	01:47
6	entering	into your continuing care residency agreement?	
7	Α.	Again I don't specifically recall that, but I	
8	believe	I did.	
9	Q.	Okay. Is there any portion of Exhibit 63 that	
10	you reli	ed on in deciding to enter into your continuing	01:47
11	care res	idency agreement?	
12		MR. CONGER: Calls for speculation, given his	
13	testimor	y, but you can answer.	
14		THE WITNESS: Could you repeat that?	
15	BY MR. A	CKER:	01:48
16	Q.	Sure. Let me follow up on that objection.	
17		As you sit here today, do you have any memory	
18	of seein	g Exhibit 63 before you signed your continuing	
19	care res	idency agreement?	
20	$\lambda$ .	I don't have any specific recollection	01:48
21	Q.	Okay.	
22	Α.	but it is consistent with my overall	
23	recolled	tion.	
24	Q.	All right. And given that you don't have a	
25	specific	recollection of seeing Exhibit 63 before you	01:48 148

- 1			
	1	signed your continuing care residency agreement, I	01:48
	2	assume that you are not able to point to any portion of	
	3	this brochure and say this is the portion that I relied	
	4	on in order to agree to sign the residency agreement,	
	5	correct?	01:48
	6	A. Well, I believe that I relied pretty much on it	
	7	in its totality, not just page by page.	
	8	Q. Well, is there anything specific that you	
	9	relied on in this Exhibit 63?	
	10	MR. CONGER: It's over broad, and it requires	01:48
	11	the witness on the spot to go through a lengthy	
	12	document. You can answer if I mean if well, if	
	13	you are able to do that.	
	1.4	THE WITNESS: Well, as I say, I don't I	
-	15	don't recall any specific paragraph, specific page, but	01:49
	16	the document in its entirety is the sort of	
	17	representation that I relied on when I moved in, when I	
ļ	18	agreed to move in.	
	19	BY MR. ACKER:	
	20	Q. When you say "the document in its entirety is	01:49
	21	the sort of representation you relied on," what	
	22	specifically about the document?	
	23	A. Well, let's see. Let's start with let's	
	24	start with the very first page, the reference Short	
	25	1166, and it says "experience luxury senior living at	01:50
1			

1	its finest." That's in general the kind of statement	01:50
2	that I relied on.	
3	Q. Anything else in the in Exhibit 63?	
4	MR. CONGER: It's over broad. You go answer if	
5	you can.	01:50
6	THE WITNESS: Well, go to 1172, and it says	
7	"savor every moment." 1174 says "rely on the peace of	
8	mind that comes with continuing care." And 1176 says	
9	"enhance your future at Classic Residence by Hyatt."	
10	I thought I was I thought all of those	01:51
11	things were representative of the kinds of information	•
12	that I was given, that I believed and that I trusted and	
13	that I the reason for me to commit a half a million	
14	dollars of my assets. I simply believed, in general,	
14 15	dollars of my assets. I simply believed, in general, that all of the things that are said in here.	01:51
		01:51
15	that all of the things that are said in here.	01:51
15 16	that all of the things that are said in here.  BY MR. ACKER:	01:51
15 16 17	that all of the things that are said in here.  BY MR. ACKER:  Q. Okay. And I'm not trying to trick you here,	01:51
15 16 17 18	that all of the things that are said in here.  BY MR. ACKER:  Q. Okay. And I'm not trying to trick you here, but do you know whether or not this document,	<i>!</i>
15 16 17 18	that all of the things that are said in here.  BY MR. ACKER:  Q. Okay. And I'm not trying to trick you here, but do you know whether or not this document,  Exhibit 63, was even in existence before August of 2001?	<i>!</i>
15 16 17 18 19 20	that all of the things that are said in here.  BY MR. ACKER:  Q. Okay. And I'm not trying to trick you here, but do you know whether or not this document,  Exhibit 63, was even in existence before August of 2001?  A. No, I do not know that this particular document	<i>!</i>
15 16 17 18 19 20 21	that all of the things that are said in here.  BY MR. ACKER:  Q. Okay. And I'm not trying to trick you here, but do you know whether or not this document,  Exhibit 63, was even in existence before August of 2001?  A. No, I do not know that this particular document was in existence. I do know that I saw similar	<i>!</i>
15 16 17 18 19 20 21	that all of the things that are said in here.  BY MR. ACKER:  Q. Okay. And I'm not trying to trick you here, but do you know whether or not this document,  Exhibit 63, was even in existence before August of 2001?  A. No, I do not know that this particular document was in existence. I do know that I saw similar documents. Whether it was this one particular document,	<i>!</i>

1	out, as I understand your testimony, you can't say	01:52
2	whether or not Exhibit 63 was something that you saw	
3	before signing your continuing care residency agreement?	
4	A. That's correct.	
5	MR. ACKER: I am going to mark this as	01:52
6	Exhibit 64.	
7	(Exhibit 64 was marked for	
8	identification.)	
9	THE WITNESS: Thank you.	
10	BY MR. ACKER:	01:53
11	Q. If you could take a look at Exhibit 64, please.	
12	A. Okay.	
13	Q. Have you had a chance to look at that, sir?	
14	A. Yes, I have.	
15	Q. Have you ever seen this document before?	01:53
16	A. I have no specific recollection of having seen	
17	this specific document, but it is consistent with the	
18	the documents that I believe that I have seen.	
19	Q. Okay. And so because you have no specific	
20	recollection of seeing Exhibit 64, you can't testify	01:53
21	that Exhibit 64 is something you saw before entering	
22	into your continuing care residency agreement, correct?	
23	A. That's correct.	ı
24	MR. ACKER: Mark this as Exhibit 65, please.	
25		151

1	(Exhibit 65 was marked for	01:54
2	identification.)	
3	BY MR. ACKER:	
4	Q. Mr. Short, the reporter has handed you what is	
5	marked as Exhibit 65. If you could take a look at that	01:54
6	document, please.	
7	A. Yes, I have it.	
8	Q. Do you recognize it?	
9	A. Yes, I do.	
10	Q. Have you ever seen it before?	01:54
11	A. Yes, I have.	
12	Q. When was it that you saw it?	
13	A. You know, I can't I can't recall the exact	
14	date, but I do know that I did see this document, and	
15	and I believe that I saw it before making the agreement	01:55
16	to move into La Jolla Village Towers.	
1.7	Q. Okay. So you it's your testimony that you	
18	believe you saw Exhibit 65 before August of 2001?	
19	A. Yes.	· ·
20	Q. And did you rely on some portion of this	01:55
21	document in order to sign a continuing care residency	
22	agreement?	
23	A. I think I probably did because it relates to	
24	continuing care, and that was very important to me, that	
25	I provide for the continuing care for myself and my wife	01:55 152

1	for the rest of our lives.	01:55
2	Q. And what portion of Exhibit 65 do you believe	
3	you relied on to sign the continuing care residency	
4	agreement?	
5	A. I think I relied on it	01:56
6	MR. CONGER: I'm sorry. The question is over	
7	broad. You can answer.	
8	THE WITNESS: I think I relied on it pretty	
9	much in its entirety.	
10	BY MR. ACKER:	01:56
11	Q. Okay. Let's take a look at it. Do you see	
12	that under the continuing of care there is a first	
13	section here that has the highlighting "Rental Agreement	
14	Coverage." Do you see that?	ı
15	A. Yes, I do.	01:56
16	Q. And below that it says: "Until residents are	
17	covered by continuing care agreement, their need for	
18	increased care is addressed in the following ways." Do	
19	you see that?	
20	A. Yes, I do.	01:56
21	Q. And you never entered into a rental agreement	
22	with any of the defendants, correct?	
23	MR. CONGER: Calls for speculation. You can	
24	answer.	
25	THE WITNESS: Restate the question, please.	01:56 153

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1	recollection of seeing Exhibit 65 before entering into	02:03
2	your continuing care residency agreement; is that right?	
3	A. Yes, I believe I did.	
4	Q. Okay. Are you certain of that, or you have	
5	some doubt about that?	02:03
6	A. I have some small possibility of of doubt.	
7	In other words, I am not a hundred percent positive that	
8	I saw it, but I believe I did.	
9	Q. Okay. Given that belief, I think you also	
10	testified that you believe that you relied before you	02:04
11	signed your agreement in August of 2001, you relied on	
12	this document?	
13	A. If I said I relied on this specific document, I	
14	was in error. I have relied upon the representations	
15	that are made in this document. They are consistent	02:04
16	with the representations that were made to me prior to	
17	signing and that were important to me.	
18	Q. Okay. And what I am trying to understand is	
19	exactly what representations those are.	
20	A. The representation of continuing care.	02:04
21	Q. Okay. And when you say "the representation of	ı
22	continuing care," is that the representation that you	
23	and your wife will receive continuing care in the care	ļ
24	center for the rest of your lives, and that when you	
25	move from the Tower to the care center, you will	02:05

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1.	out, you testified a second ago that your testimony was	02:06
2	in error that you relied on this document. Is that	
3	true?	
4	A. That's true.	
5	Q. So	02:06
6	A. This specific document.	
7	Q. Okay. And I am just focusing on this specific	
8	document. It's your testimony that you can't say that	
9	you relied on Exhibit 65, this continuing care document,	
10	in order to decide to sign your continuing care	02:06
11	residency agreement in August of 2001, correct?	
12	A. I relied on the same kind of representations	
13	that are contained in this document. Whether I relied	
14	on this specific document or not, I can't say.	
15	Q. When you say "the representations contained in	02:06
16	this document," when I asked you what those were a	
17	minute ago, you said the continuum of care, correct?	
18	A. I I said continuing care, not necessarily	
19	continuum, but continuing care.	
20	Q. And it's true, isn't it, that are you all	02:07
21	right, sir?	
22	A. Uh-huh.	
23	Q. Is it true, sir, that neither you or your wife	
24	have been denied continuing care at any point?	
25	A. That's true.	02:07 162
1		

1	Q. I am going to hand you what we previously	02:14
2	marked as Exhibit 22. If you can take look at that,	
3	please.	
4	A. Okay.	
5	Q. Exhibit 22 is a letter dated December 26, 2001,	02:15
6	from James Hayes, Executive Director of the Towers, to	
7	Residents, correct?	
8	A. Correct.	
9	Q. Have you ever seen this letter before?	
10	A. Yes.	02:15
11	Q. Did you ever see it before December 26, 2001?	
12	A. Before December 26, 2001?	
13	Q. Yes, sir.	
14	A. No.	
15	Q. Because you didn't see it before entering into	02:15
16	your continuing care residency agreement, you didn't	
17	rely on this document to enter into your continuing care	
18	residency agreement, correct?	
19	A. That's true.	
20	Q. Let me show you what we have previously marked	02:15
21	as Exhibit 37. Sorry.	
22	A. That's all right. Okay.	
23	Q. Have you ever seen Exhibit 37 before, the	[
24	March 2003 letter, to Residents of the Towers from Jeff	
25	Tipton?	02:17

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1	A. I'm sorry. Are you asking me if I	02:17
2	Q. Have you ever seen it before?	
3	A. I believe I have.	
4	Q. And had you ever seen it before March 2003?	
5	A. No.	02:17
6	Q. Do you have a recollection of seeing it in	
7	March 2003?	
8	A. I believe I did.	
9	Q. Do you remember when you saw it, first saw it?	
10	A. I think approximately March or April of 2003.	02:17
11	Q. So just about two years after you entered the	
12	La Jolla Village Towers, correct?	
13	A. That's true.	
14	Q. In about 18 months or so after you signed your	
15	continuing care residency agreement, correct?	02:17
16	A. That's true.	
17	Q. So this exhibit, Exhibit 37, March 2003 letter,	
18	didn't cause you to enter the community, correct?	
19	A. No. It simply reiterates the kinds of	
20	representations that were made to me prior to moving in.	02:17
21	Q. Okay. What specific representation are you	
22	referring to?	
23	A. "La Jolla Village Towers offers a vibrant	
24	active lifestyle with the peace of mind that comes from	
25	knowing your potential long-term care needs will be	02:18 [68]

	<del></del>	
1	expertly met at our on-site care center at virtually no	02:18
2	extra cost."	
3	Q. And did someone say that to you orally before	
4	you entered the community?	
5	A. I think so.	02:18
6	Q. Who?	
7	A. Words to that effect.	
8	Q. Who?	
9	A. People in the marketing department.	
10	Q. Can you name anyone?	02:18
11	A. Linda McGrath.	
12	Q. As you sit here under oath today, you are	
13	certain that Linda McGrath said those things to you?	
14	A. I'm not positive that she said those things to	
15	me, but she was a marketing representative that we dealt	02:18
16	with, and we got most of our information from her.	
17	Q. Okay. But in any event, this Exhibit 37 had	
18	absolutely no influence on you entering the community or	
19	signing your continuing care residency agreement,	
20	correct?	02:19
21	A. This particular document, that's true.	
22	Q. Okay. Have you ever looked at the Web site for	
23	Classic Residence by Hyatt at La Jolla Village Towers?	
24	A. No, I have not.	
25	Q. At any point?	02:19

l	Q. Do you see Exhibit 71 is a memorandum from	02:37
2	Carolyn Zuehl dated December 6, 2001, to All Residents	
3	with the subject line reading "income tax deductions."	
4	Do you see that?	
5	A. Yes, I do.	02:37
6	Q. Do you see some writing on the documents both	
7	in the margins and between the paragraphs and numbers	
8	and letters written there?	
9	A. Yes, I dc.	
10	Q. Do you recognize that writing?	02:37
11	A. No, I do not.	
12	Q. It's not yours, I assume?	
13	A. That's true.	
14	Q. If that had been your wife's writing, would you	
15	recognize it?	02:37
16	A. Probably.	
17	Q. And you don't recognize it, correct?	
18	A. That's correct.	
19	Q. Did you receive this document in December of	
20	2001?	02:37
21	A. I believe I did.	
22	Q. That was some seven or eight months after you	
23	entered the community, correct?	
24	A. That's correct.	
25	Q. So you obviously didn't rely on this document,	02:38 174
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1	If we could get this marked, please.	02:45
2	A. Thank you.	
3	(Exhibit 73 was marked for	
4	identification.)	
5	EY MR. ACKER:	02:45
6	Q. The court reporter has handed you what we have	
7	marked as Exhibit 72.	
8	MR. CONGER: Seventy-three?	
9	THE WITNESS: Seventy-three.	
10	BY MR. ACKER:	02:45
11	Q. Oh, yeah, right.	
12	Exhibit 73. If you could take a look at that.	
13	A. Okay.	
14	Q. Do you see this is a letter from again from	ı
15	Carolyn Zuehl, Director of Accounting at the Towers	02:46
16	dated January 15, 2002, to All Residents. Do you see	
17	that?	 
18	A. Yes.	
19	Q. Do you believe that you received a copy of this	
20	letter?	02:46
21	A. Yes, I do.	
22	Q. And do you see the writing down at the bottom	
23	where there appear to be some calculations of income tax	
24	deduction and months listed. Do you see that?	
25	A. Yes, I do.	02:46
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1	attribu	table to medical care, correct?	02:49
2	А.	Correct.	
3	Q.	And did you take this deduction?	
4	A.	I referred it to my tax accountant. I'm	
5	Q.	I assume you don't know one way or another, as	02:49
6	you sit	here, but you have no reason to doubt that you	
7	tock the	e deduction based on a portion of your medical	
8	fees wer	nt towards medical care, correct?	
9	Α.	I think that's true.	
10	Q.	Let me hand you what we previously marked as	02:49
11	Exhibit	28.	
12	A.	Okay.	
13	Q.	Do you recognize this document?	
14	A.	I don't.	
15	Q.	Have you ever seen this before?	02:50
16	Α.	I believe I have.	
17	Q.	And again there is writing on here. Do you	
18	recognit	e that writing?	
19	А.	No, I do not.	
20	Q.	Do you believe this document came from your	02:50
21	files?		
22	А.	Not this specific document.	
23	Q.	Do you believe you received a similar copy of	
24	this doc	cument around February of '03?	
25	Α.	Yes, I do.	02:50
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        SUPERIOR COURT OF THE STATE OF CALIFORNIA
 2
               FOR THE COUNTY OF SAN DIEGO
 3
     DONALD R. SHORT, JAMES F.
                                         Certified Copy
     GLEASON, CASEY MEEHAN,
 4
 5
     MARILYN SHORT, PATTY
     WESTERVELT, and DOTTIE YELLE, )
 6
 7
     individually, and on behalf of)
     all other similarly situated, )
 8
               Plaintiffs,
 9
                                    ) No. GIC877707
          vs.
     CC-LA JOLLA, INC., a Delaware ) VOLUME II
10
     Corporation, CC-LA JOLLA,
11
12
     L.L.C., a Delaware limited
13
     liability company,
     CC-DEVELOPMENT GROUP, INC.,
14
15
     CLASSIC RESIDENCE MANAGEMENT
16
    LIMITED PARTNERSHIP, an
17
     Illinois Limitéd Partnership, )
1.8
     and DOES 1 to 110, inclusive, )
19
               Defendants.
          Continued Videotaped deposition of DONALD R.
20
21
          SHORT, at 12531 High Bluff Drive, Suite 100,
22
          San Diego, California, commencing at 9:02 a.m.,
23
          Friday, October 12, 2007, before Shuri Gray,
24
          CSR No. 3786.
25 PAGES 216 - 349
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5

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21	MARILYN SHORT
22	JAMES GLEASON
23	PATTY WESTERFELT
24	STEPHANIE FIELDS, GENERAL COUNSEL OF CLASSIC
25	RESIDENCE BY HYATT
	21.

1		
1	Q. Do you have any understanding of why it is that	9:51AM
2	Ms. Jacobs came to you with that question?	
3	A. No, I really have no I didn't ask her why	
4	she came to me.	
5	Q. I understand. When you wrote the letter, did	9:51AM
6	you believe everything in it that you wrote in January	
7	of 2005?	
8	MR. CONGER: It's over broad. You can answer.	
9	He's asking you whether every single statement in here	
10	you believed when you wrote.	9:52AM
11	THE WITNESS: Well, I think to give a proper	
12	answer, I probably need to to provide a little	
13	background. When I when I first moved into the	
14	Towers, I personally felt very good about that. I I	
15	felt that Hyatt had made a lot of statements about what	9:52AM
16	life would be like in the Towers, and while they had	
17	made statements about the use of our entrance fees for	
18	long-term health care, and that was the primary reason	
19	why I moved into the Towers, as I say, I was trying to	
20	set her mind at ease, and it had become apparent that	9:53AM
21	Hyatt had used our entrance fees for things which I did	
22	not understand at the time I moved in.	
23	I was, nevertheless, motivated to try to keep	
24	everything moving on an even keel. And as a matter of	
25	fact, when I wrote this letter to Louise, I gave the	9:54AM 249

1	receive long-term care in the care center for the rest	11:30AM
2	of your life, if necessary?	_
3	A. I believed at that time that my entrance fee,	7
4	or some substantial portion of my entrance fee, would be	1
5	set aside to fund my long-term health care when that	11:31AM
6	became necessary.	
7	Q. And then at some point in time, after August of	
8	2001, you began to have concerns about whether or not	
9	you would be able to move to the care center and receive	
10	long-term care at your regular monthly fees?	11:31AM
11	A. I became concerned that at the time that I	
12	needed long-term health care, that the money would not	
13	there to pay for that.	
14	Q. And what caused that concern?	
15	A. The fact that I found out that the money had	11:32AM
16	not been set aside for that purpose.	
17	Q. And when you say "not set aside," you mean not	
18	set aside in a separate account just for you and your	
19	wife?	
20	A. No.	11:32AM
21	Q. What do you mean?	
22	A. I mean that the entrance fees of the residents,	
23	taken together, had not been set aside in a separate	
24	fund for that purpose, as required by the actuarial	
25	study.	11:3CAM 298

1	A. Well, I became concerned about the about the	11:33AM
2	defendants fulfilling their promises made to us at the	
3	time we made the decision to join the community. For	
4	example, and specifically, I became concerned about the	
5	abrogation of Hyatt's responsibility to provide 24-hour	11:34AM
6	emergency medical response, which was promised to us at	
7	the time that we entered, but which was abrogated	
8	sometime in 2004, 2005. And we are now told that if we	
9	have a medical medical emergency in the middle of the	
10	night to call 911, which is what anybody can do.	11:34AM
11	Nothing nothing special about that at all. And yet	
12	that was a very important consideration at the time that	
13	we moved into the Towers and was abrogated by	
14	unilaterally by Hyatt.	
15	And so I began to wonder about all of the other	11:35AM
16	promises made by Hyatt, such as providing long-term	
17	health care, that my entrance fee was paying for my	
18	long-term health care.	
19	Q. Okay. Anything other than the 24 the change	
20	in emergency response that has caused you to question	11:35AM
21	whether or not the defendants will provide long-term	
22	health care to you and your wife in the care center if	
23	necessary at the regular monthly fee?	
24	A. The 24-hour emergency response was the most	
25	important. There have been other things that Hyatt has	11:36AM 300

1	not provided that were promised to us. I am as I sit	11:36AM
2	here right now, I can't remember specifically what they	
3	were, but I know there were others.	
4	And so I have the feeling that when I when I	
5	came into the community, I trusted Hyatt to do the	11:36AM
6	things they said they would do, and that is proving not	
7	to be the case, as I say, specifically in 24-hour	
8	emergency response, and that gives me great concern, and	•
9	I am concerned about what Hyatt's attitude will be about	
10	whether they are going to provide me with long-term	11:37AM
11	health care or not when I need it. It's a matter of	
12	trust.	
13	Q. Okay. And let me focus now on your last	
14	answer. Are you aware of any instance with any resident	
15	in the Tower that they have been told, or it has been	11:37AM
16	implied to them in any fashion, that if they if	
17	necessary and they need to move to the care center, that	
18	they will not be able to move to the care center at the	
19	regular monthly fee that they are paying at the Tower?	
20	MR. CONGER: It's over broad. You can answer.	11:37AM
21	THE WITNESS: I am aware of residents in the	
22	Towers that have been told to call 911 when they	
23	called what we are told now to call the concierges if	
24	we have an emergency medical situation in the middle of	ı
25	the night. As a matter of fact, I have been told that	11:38AM 30)

1	myself.	11:38AM
2	BY MR. ACKER:	
3	Q. I understand that, but I want to focus on the	
4	ability to move from the Tower to the care center and	
5	create the regular monthly fee. Are you aware of any	11:38AM
6	resident that has been told implicitly or explicitly	
7	that we will not be able to move to the care center and	
8	receive care in the care center at the regular monthly	
9	fee?	
10	MR. CONGER: It's over broad. Vague an	11:38AM
11	ambiguous. You can answer.	
12	THE WITNESS: If we trust Hyatt to provide one	
13	service, and they don't provide it, later they	
14	subsequently unilaterally abrogate that obligation, then	
15	there is reason to believe that they could do the same	11:39AM
16	thing in some other matter in the future.	
17	They have not yet abrogated the matter of	
18	providing services in the care center, except that the	
19	standard of service in the care center is much lower	
20	than we were led to believe initially. I know of at	11:39AM
21	least two residents who have been told that whose	
22	spouses are in the memory support unit, who have been	
23	told that Hyatt is unable to provide the level of	
24	service that their spouses require. And they have been	
25	suggested that those individuals hire private duty	11:40AM 302

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l	nurses to provide the level of required of care	11:40AM
2	that's is required.	
3	It seems to me that that by itself, an	
4	extension of that situation, which currently exists,	
5	would lead one logically to believe that sooner or later	11:40AM
6	Hyatt is going to say, well, down the road with you	
7	fellow. You are not getting your long-term health care.	
8	BY MR. ACKER:	
9	Q. But, as we sit here today, it has not happened,	·
10	correct?	11:41AM
11	MR. CONGER: That question is vague and	
12	ambiguous and misstates his testimony. You can answer.	
13	BY MR. ACKER:	
14	Q. Let me be more precise.	
15	A. No, I think I have given the answer.	11:41AM
16	MR. CONGER: Ask him to go spend a day in the	
1.7	skilled nursing facility and see what happens, if he	
18	doesn't think it's happening.	 
19	BY MR. ACKER:	 
20	Q. So I just want to close out this, and then I am	11:41AM
21	going to move on into another area, but	
22	A. I would think you would, yeah.	}
23	Q. No, actually this has been it's been	}
24	extremely helpful.	
25	A. I hope so. I hope so.	11:42AM 303.
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1	Q. As we sit here today, neither you nor your wife	11:42AM
2	or, to your knowledge, has any resident not been allowed	
3	to move from the Tower to the care center and pay the	
4	regular monthly fee they were paying in the Tower?	
5	MR. CONGER: Misstates testimony. Asked and	11:42AM
6	answered. You can answer it again. It also calls for	
7	speculation. You can answer.	
8	THE WITNESS: Well, my answer is, as I sit here	
9	today, I am aware that at least two, and I believe many	
10	more, but at least two, to my personal knowledge, have	11:42AM
11	not received and are not receiving today the level of	
12	care which was represented to us to be available by the	
13	payment of our entrance fees at the time we moved in.	
14	That condition exists today.	
15	The fact that my wife and I have been fortunate	11:43AM
16	enough to be healthy so far and not required the service	
17	of the care center, does little to allay our fears that	
18	our trust in Hyatt was misplaced when we believed that	•
19	Hyatt would pay would set aside money from our	
20	entrance fees to pay for our long-term health care when	11:44AM
21	we needed it. And there is also well, we won't get	
22	into that. That's my answer.	
23	BY MR. ACKER:	
24	Q. Okay. So you are aware of two residents who	
25	you believe are not receiving the level of care that you	11:44AM 304